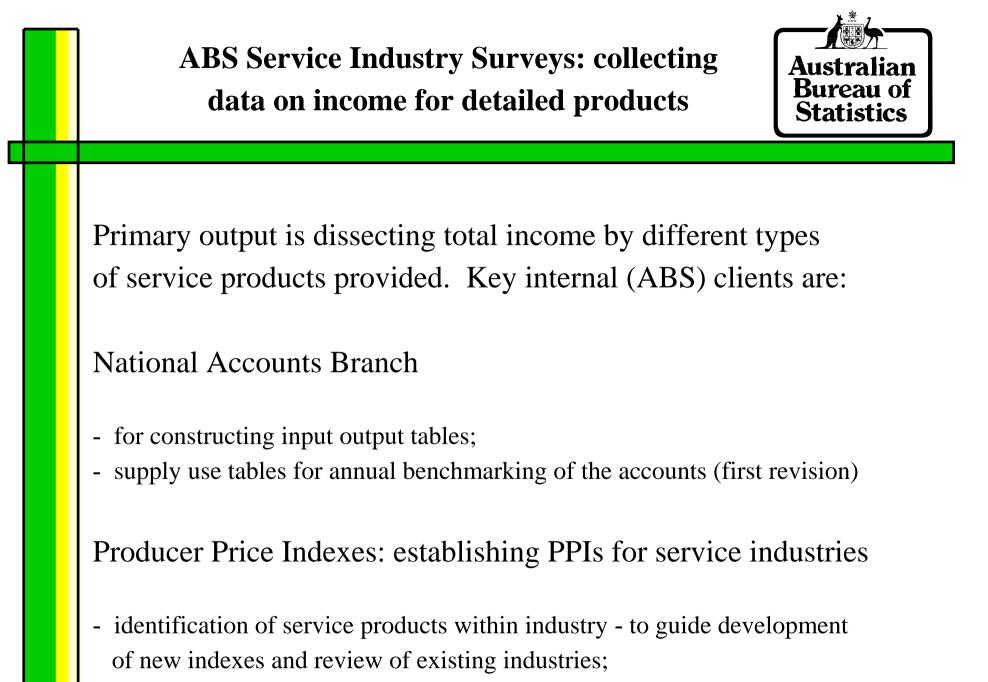


Program in operation since 1986-87

- over 100 surveys have been run
- mostly Property and Business Services, Health and Community Services, Cultural and Recreational Services, Personal and Other Services.

# Key criteria for inclusion:

- statistics are needed for government policy makers
- industries which are rapidly changing in structure
- not regularly serviced by other ABS collections



- construct / review weighting patterns for new / existing indexes.

Issues affecting type of income splits by service product that are collected



### - Main requirements of clients

- CPC may be a good starting point to aid clients

# - Availability of data by providers

- provider load is of paramount importance
- align with information available from annual accounts
- degree to which % splits could be estimated

Need to reach a balance between user needs and ease of data availability for providers.

Type of income dissections generally collected



#### Core service income by type

- income by type of service provided within the industry, generally the key user requirement.

### Sale of product information

- mostly concerns Retail and Wholesale industries and is used to estimate margins.
- also hire industries, income by type of good hired.

### **Type of market sector**

- e.g. industry serviced

Type of income dissections generally collected



# **Type of client**

- may be useful for net estimates of turnover, depending on industry outsourcing, e.g. in consultant engineering.
- useful for key contracts to monitor in PPI

# **Activity dimension**

- expenditure by type of service provided - common for industries dominated by not for profit organisations with government subsidies.

Examples of core service income by type



#### **Legal Services industry**

property; wills & estates; banking & finance; commercial; family; criminal; environmental; intellectual property; industrial relations; personal injury.

### **Accounting Services industry**

business tax; personal tax; auditing; insolvency & bankruptcy; management consulting; financial planning.

#### **Real Estate industry**

property sales commission (by property type); property management commission; leasing fees; consulting fees; property valuation; conveyancing work. Examples of core service income by type



#### **Consultant Engineering**

building / structural; building services; roads & bridges; urban development; communications and technology; electronic / power; industrial / process engineering; material handling; mining; oil & gas.

# Accuracy of statistics



- Depends largely on how the categories of income asked for aligns with providers accounts.
  - therefore initial consultation process with providers is very important
- Generally core service income by type data is quite accurate.
  Data by type of market sector and type of client tends to be more approximate.
- For most industries, PPI find the data extremely useful, as it closely accords with our desired weighting and pricing principles.